



2019 Annual **Sustainability Report**



Distribution Channels

● Large corporations

● Small and medium-sized enterprises

● Individuals



Internal sales teams

Direct sales.



Banking platforms

Exclusive sales channels through Bradesco and Banco do Brasil via Bradesco Dental and BB Dental brands.



Medical organizations and healthcare plans

Commercial agreements for distribution of dental plans through medical-hospital operators.



Internal sales teams

Direct sales.



Banking platforms

Exclusive sales channels through Bradesco and Banco do Brasil via Bradesco Dental and BB Dental brands.

Medical organizations and healthcare plans



Commercial agreements for distribution of dental plans through medical-hospital operators.



Own call center